

OKLAHOMA REAL ESTATE COMMISSION

This is a legally binding Contract; if not understood seek advice from an attorney

OKLAHOMA UNIFORM CONTRACT OF SALE OF REAL ESTATE

NEW HOME CONSTRUCTION

CONTRACT DOCUMENTS. The Contract is defined as this document with the following attachment(s):
(check as applicable)

- | | |
|---|--|
| <input type="checkbox"/> Conventional Financing Agreement | <input type="checkbox"/> Condominium or Homeowner's Association Supplemental |
| <input type="checkbox"/> FHA Financing Agreement | <input type="checkbox"/> Supplemental Addendum |
| <input type="checkbox"/> VA Financing Agreement | |
| <input type="checkbox"/> _____ | Builder-provided documents: |
| <input type="checkbox"/> _____ | <input type="checkbox"/> Builder Addendum |
| <input type="checkbox"/> _____ | <input type="checkbox"/> Allowances |
| <input type="checkbox"/> _____ | <input type="checkbox"/> Specifications |
| <input type="checkbox"/> _____ | <input type="checkbox"/> Plans |

PARTIES. THE CONTRACT is entered into between:

_____ "Seller"
and _____ "Buyer".

The Parties' signatures at the end of the Contract, which includes any attachments or documents incorporated by reference, with delivery to their respective Brokers, if applicable, will create a valid and binding Contract, which sets forth their complete understanding of the terms of the Contract. The Contract shall be executed by original signatures of the parties or by signatures as reflected on separate identical Contract counterparts (carbon, photo or fax copies). All prior verbal or written negotiations, representations and agreements are superseded by the Contract, which may only be modified or assigned by a further written agreement of Buyer and Seller.

Seller agrees to sell and convey by General Warranty Deed, and Buyer agrees to accept such deed and buy the Property described herein, on the following terms and conditions:

The Property shall consist of the following described real estate located in _____ County, Oklahoma.

1. LEGAL DESCRIPTION. _____

Property Address _____ City _____ Zip _____

together with all fixtures and improvements, and all appurtenances, subject to existing zoning ordinances, plat or deed restrictions, utility easements serving the Property, including all sub-surface/mineral/water rights owned by Seller unless reserved by Seller in the Contract and excluding mineral rights previously reserved or conveyed of record (collectively referred to as "the Property".)

2. PURCHASE PRICE, EARNEST MONEY AND SOURCE OF FUNDS. This is a CASH TRANSACTION unless a Financing Supplement Agreement is attached. The Purchase Price is \$ _____ payable by Buyer as follows: Buyer has paid \$ _____ as Earnest Money on execution of the Contract, and Buyer shall pay the balance of the purchase price and Buyer's Closing costs at Closing. Upon execution of the Contract, the Earnest Money shall be deposited in the trust account of _____ or if left blank, the Listing Broker's trust account, as part payment of the purchase price and/or Closing costs. Once established, if interest accrues on Earnest Money Deposit in Listing Broker's trust account, said interest shall be paid to "Oklahoma Housing Foundation".

3. CLOSING, FUNDING AND POSSESSION. The Closing process includes execution of documents, deed, and receipt of funds by Seller and shall be completed on or before _____, ("Closing Date") or such later date as may be necessary to complete construction or as provided in the Title Evidence Provision. Possession shall be transferred upon conclusion of Closing process unless otherwise provided below:

In addition to costs and expenses otherwise required to be paid in accordance with terms of the Contract, Buyer shall pay Buyer's Closing fee, Buyer's recording fees, and all other funds required from Buyer. Seller shall pay documentary stamps required, Seller's Closing fee, Seller's recording fees, if any, and all other expenses required from Seller. Funds required from Buyer and Seller at Closing shall be either cash, cashier's check or wire transfer.

4. TIME PERIODS SPECIFIED IN CONTRACT. Time periods for Investigations, Inspections and Reviews and Financing Supplement Agreement shall commence on _____ (Time Reference Date), regardless of the date the Contract is signed by Buyer and Seller. The day after the Time Reference Date shall be counted as day one (1).

5. INVESTIGATIONS, INSPECTIONS AND REVIEWS.

A. Buyer shall have _____ days (10 days if left blank) after the Time Reference Date to complete any investigations, inspections and reviews. If required by ordinance, Seller shall deliver to Buyer within five days after the Reference Date any written notices affecting the Property.

Property Address _____

- B. Buyer, at Buyer's expense, shall have the right to enter upon the Property, together with any person Buyer deems qualified, to conduct any and all investigations, inspections and reviews, which may include, but not be limited to, the following:
- 1) **Flood, Storm Run off Water, Storm Sewer Backup or Water History**
 - 2) **Psychologically Impacted Property and Megan's Law**
 - 3) **Hazard Insurance** (Property insurability)
 - 4) **Environmental Risks**, including, but not limited to soil, air, water, hydrocarbon, chemical, carbon, mold, radon gas
 - 5) **Use of Property**. Property use restrictions, building restrictions, easements, restrictive covenants, zoning ordinances and regulations, mandatory Homeowner Associations and dues
 - 6) **Square Footage**. Square footage computations vary, depending on the source; therefore, Buyer shall not rely on any quoted square footage and shall have the right to measure the Property, to include land, existing building(s), those under construction or to be built in accordance with plans and specifications. Buyer shall have the right to measure and determine that the square footage computations are acceptable.
 - 7) **Termites and other Wood Destroying Organisms Inspection**
 - 8) **Building Insulation Disclosure**
 - 9) _____
- C. Buyer, within 24-hours after expiration of the time period referenced in 5A, shall deliver to Seller, in care of the Listing Broker, a copy of all written reports obtained by Buyer, if any, pertaining to the Property. If any results of Buyer's investigation, inspections, or reviews are unsatisfactory to Buyer, Buyer shall deliver to Seller a written list of those unsatisfactory items as indicated on the Notice of Treatments, Repairs and Replacements form. Buyer and Seller shall have _____ days (3 days if left blank) to negotiate a resolution to the unsatisfactory item(s). If a written agreement is not reached between the Buyer and Seller within the time specified within this provision, the Contract shall become null and void and Earnest Money returned to Buyer.

6. TERMITE REPORT.

- A. On or before the date of Closing, Seller shall either furnish Buyer, at Seller's expense, a soil treatment report issued by a licensed applicator or exterminator reflecting that the ground upon which the structure(s) has been constructed was treated prior to construction to prevent the infestation of termites; or the Seller shall provide, at Seller's expense, a report by a licensed exterminating company of any structure(s) on the Property. If such report reveals visible infestation by termites or other wood destroying organisms, Seller shall pay for such treatment and repairs, and provide a subsequent report reflecting that any structure(s) on the Property are free of infestation by termites and other wood destroying organisms. Soil treatment report shall be dated within one (1) year prior to date of Closing, or an inspection report shall be dated within ninety (90) days prior to date of Closing.
- B. In addition to the report provided by the Seller, Buyer at Buyer's option and expense (except as a Seller's expense in VA transaction) may have an inspection by a licensed exterminating company of any structures on the Property. If such inspection reveals visible infestation by termites or other wood destroying organisms, Seller shall pay for such treatment and repairs, and provide a subsequent report reflecting that any structure(s) on the Property are free of infestation by termites and other wood destroying organisms.

7. CONSTRUCTION ON THE PROPERTY.

- A. **STATUS OF IMPROVEMENTS.** The improvements on the Property are (check one):
- Completed at the time of Contract.
- To be completed in accordance with the plans, specifications and allowances, which, if not attached, shall be delivered to the Buyer within five (5) days of the Time Reference Date. Buyer shall have five (5) days from receipt to review the plans, specifications, allowances and square footage computations. If Buyer does not provide written notice of cancellation to Seller within twenty-four (24) hours after expiration of this review period, Buyer shall be deemed to have accepted the plans, specifications, allowances and square footage computations.
- B. **CONSTRUCTION STANDARDS AND TRANSFER OF WARRANTIES.**
- 1) Seller warrants that any improvements on the Property and improvements to be completed will be free from defects in materials and workmanship, in accordance with construction standards prevailing in the community. Upon notice from Seller that the improvements are substantially complete, the Buyer, at Buyer's expense, shall be entitled to inspect the improvements to determine whether the improvements are free of defects and have been completed in accordance with the provisions of this Contract. At Closing, Seller shall transfer to Buyer all manufacturers and new product warranties covering fixtures, equipment and appliances.
 - 2) Buyer will provide to the Seller a written detailed list of defects, uncompleted work and unacceptable cosmetic and decorative items (the "Punchlist") at least five (5) days prior to Closing. Seller will repair any defects, complete any uncompleted work and remedy any other agreed Punchlist items prior to Closing. Provided if any Punchlist items cannot be completed before Closing, Seller shall have a reasonable time after Closing to complete any Punchlist items.
- C. **CHANGES, ALLOWANCE OVERAGES AND ALTERATIONS.** All changes, allowance overages and alterations shall be agreed to in writing. Buyer shall pay any additional cost of all changes, allowance overages and alterations to the Seller prior to installation of such changes, allowance overages and alterations and such payment shall be non-refundable.

8. WARRANTY AND NOTICE OF DEFECT.

- A. If Seller offers a warranty in addition to the provisions in Paragraph 7 above, (CONSTRUCTION STANDARDS AND TRANSFER OF WARRANTIES), Seller shall provide, at Seller's expense, within five (5) days of the Time Reference Date a sample written warranty covering the Property, which shall be effective at Closing. Buyer shall have the time provided in Paragraph 5 of the

Property Address _____

Contract (INVESTIGATIONS, INSPECTIONS AND REVIEWS), to review the provisions of the warranty. In the event Buyer is dissatisfied with the provisions of the warranty, Buyer may cancel the Contract in accordance with Paragraph 5 of the Contract.

- B. If the sale of the Property is financed by an FHA insured or a VA guaranteed loan and (i) Seller does not have a builder number issued by FHA or VA; and (ii) the improvements were constructed without FHA or VA building inspections, then (iii) Seller agrees to provide the following FHA or VA approved warranty:

- C. **NOTICE OF DEFECT.** Seller shall not be responsible for any defects unless Seller shall have received, within twelve (12) months after Closing, written notice from Buyer specifically listing any then existing defects.

9. **USE OF PROPERTY.** Seller shall provide within five (5) days of the Time Reference Date a copy of the recorded or proposed deed restrictions, covenants and any Homeowner's Association governing documents with current or proposed monthly dues and assessments applicable to the Property. Buyer shall have the time provided in Paragraph 5 of the Contract (INVESTIGATIONS, INSPECTIONS AND REVIEWS), to review provisions of above-described documents. In the event the Buyer is dissatisfied with the provisions of the documents, Buyer may cancel the Contract in accordance with Paragraph 5 of the Contract.

10. **UTILITIES, METERS, TELEPHONE and CABLE.**

- A. Buyer is responsible for the costs of permanent telephone and cable connections.
B. Buyer is responsible for the costs of any deposits and transfer fees, if any, required to commence permanent utility service.
C. Seller is responsible for the costs of permanent installation and connection of utilities and required membership and meters in utility districts.

11. **RISK OF LOSS.** Until transfer of title or transfer of possession, risk of loss to the Property, ordinary wear and tear excepted, shall be upon Seller; after transfer of Title or transfer of possession, risk of loss shall be upon Buyer. (Parties are advised to address insurance coverage regarding transfer of possession prior to Closing.)

12. **TITLE EVIDENCE.**

- A. **Seller's Expense.** Seller, at Seller's expense, within thirty (30) days prior to Closing Date, agrees to make available to Buyer a complete surface-rights-only Abstract of Title, last certified to a date subsequent to the Time Reference Date, by an Oklahoma licensed and bonded abstract company, a current Uniform Commercial Code Search Certificate, and unless waived by part C below, a Mortgage Inspection Certificate, (collectively referred to as "the Title Evidence"),

- B. **Buyer's Expense.** Buyer, at Buyer's expense, shall obtain:
(Check box[es])

Attorney's Title Opinion (does not include Title Insurance Policy), and shall be responsible for any additional lender required documents, except Mortgage Inspection Certificate,

AND/OR

Title Insurance Policy (Owner's and/or Lender's), and shall be responsible for any additional lender required documents, except Mortgage Inspection Certificate.

- C. **Pin Stake Survey.** By initialing this space _____, Buyer agrees to waive Seller's obligation to provide a Mortgage Inspection Certificate. Seller agrees that Buyer, at Buyer's expense, may have a licensed surveyor enter upon the Property to perform a Pin Stake Survey, in lieu of a Mortgage Inspection Certificate, that shall then be considered as part of the Title Evidence.

- D. **Buyer to Examine Title Evidence.** Buyer shall have ten (10) days after receipt to examine the Title Evidence and to deliver Buyer's objections to Title. In the event the Title Evidence is not made available to Buyer within ten (10) days prior to Closing Date, said Closing Date shall be extended to allow Buyer the ten (10) days from receipt to examine the Title Evidence.

- E. **Seller to Correct Issues With Title (if applicable), Possible Closing Delay.** Upon receipt by Seller, or in care of Seller's Broker, if applicable, of any title requirements reflected in an Attorney's Title Opinion or Title Insurance Commitment, based upon the standard of marketable title set out in the Title Examination Standards of the Oklahoma Bar Association, the parties agree to the following:

- 1) Seller, at Seller's expense, shall make reasonable efforts to obtain and/or execute all documents necessary to cure title requirements identified by Buyer;
- 2) Delay Closing Date for _____ days [thirty (30) days if blank], or a longer period as may be agreed upon in writing, to allow Seller to cure Buyer's title requirements. In the event Seller cures Buyer's objection prior to the delayed Closing Date, Buyer and Seller agree to close within five (5) days of notice of such cure. In the event that title requirements are not cured within the time specified in this Paragraph, the Buyer may cancel the Contract and receive a refund of Earnest Money; and
- 3) Buyer agrees to accept title subject to: (i) utility easements serving the Property, (ii) building and use restrictions of record, (iii) set back and building lines, (iv) zoning regulations, and (v) reserved and severed mineral rights, which shall not be considered objections for requirements of Title.

- F. Upon Closing, any existing Abstract(s) of Title, owned by Seller, shall become the Property of Buyer.

Property Address _____

13. TAXES, ASSESSMENTS AND PRORATIONS.

- A. The following items shall be prorated to include the date of Closing: (i) General ad valorem taxes for the current calendar year, if certified. However, if the amount of such taxes has not been fixed, the proration shall be based upon the most recent certified tax roll; and (ii) Homeowner's Association assessments and dues, if any, based on most recent assessments.
- B. The following items shall be paid by Seller at Closing: (i) All special assessments against the Property (matured or not matured), whether or not payable in installments; (ii) Documentary Stamps; (iii) all utility bills, actual or estimated; (iv) all taxes other than general ad valorem taxes which are or may become a lien against the Property; (v) any labor, materials, or other expenses related to the Property, incurred prior to Closing which is or may become a lien against the Property.
- C. At Closing, all leases, if any, shall be assigned to Buyer and security deposits, if any, shall be transferred to Buyer. Prepaid rent and lease payments shall be prorated through the date of Closing.
- D. If applicable, membership and meters in utility districts to include, but not limited to, water, sewer, ambulance, fire, garbage, shall be transferred at no cost to Buyer at Closing.

14. EVIDENCE OF PAYMENTS. Prior to, or at Closing, Seller shall submit an affidavit as evidence that all payrolls, subcontracts, material bills, and other indebtedness related to the construction of improvements have been paid. If requested by Buyer, Seller shall also submit a list of the major sub-contractor(s), and if further requested, lien waivers from each sub-contractor(s) prior to Closing.

15. ADDITIONAL PROVISIONS.

16. MEDIATION. Any dispute arising between the Buyer and Seller with respect to the Contract, shall first be submitted to a dispute resolution mediation system servicing the area in which the Property is located. Any settlement agreement shall be binding. In the event an agreement is not reached, the parties may pursue legal remedies as provided by the Contract.

17. BREACH AND FAILURE TO CLOSE. Seller or Buyer shall be in Breach of Contract if either fails to comply with obligations required by the Contract. Following a breach by either Seller or Buyer of the Contract, and after an unsuccessful mediation, as set out in MEDIATION Provision, the other party shall have the following remedies:

- A. **Upon Breach by Seller.** Buyer, at Buyer's option, may (i) terminate this Contract by written notice to Seller, and receive full refund of the Earnest Money, or (ii) pursue any other remedy available at law or in equity, including specific performance.
- B. **Upon Breach by Buyer.** Seller, at Seller's option, may (i) terminate the Contract by written notice to Buyer and receive Earnest Money as liquidated damages not to exceed 5% of the purchase price, or (ii) pursue any other remedy available at law or in equity, including specific performance.

18. INCURRED EXPENSES AND RELEASE OF EARNEST MONEY.

- A. **Incurred Expenses.** Buyer and Seller agree that any expenses, incurred on their behalf, shall be paid by the party incurring such expenses and shall not be paid from Earnest Money.
- B. **Release of Earnest Money.** In the event a dispute arises prior to the release of Earnest Money held in escrow, the escrow holder shall retain said Earnest Money until one of the following occur:
 - 1) A written release is executed by Buyer and Seller agreeing to its disbursement;
 - 2) Agreement of disbursement is reached through Mediation;
 - 3) Interpleader or legal action is filed, at which time the Earnest Money shall be deposited with the Court Clerk in the County in which the Property is located; or
 - 4) The passage of thirty (30) days from the date of final termination of the Contract has occurred and options 1), 2) or 3) above have not been exercised; Broker escrow holder, at Broker's discretion, may disburse Earnest Money. Such disbursement may be made only after fifteen (15) days written notice to Buyer and Seller at their last known address stating the escrow holder's proposed disbursement.

Property Address _____

19. **DELIVERY OF ACCEPTED OFFER OR COUNTEROFFER.** The Buyer and Seller authorize their respective Brokers, if applicable, to receive delivery of accepted offer or counteroffer.
20. **INSULATION DISCLOSURE.** In the event that insulation information described below is not herewith provided, Seller shall have five (5) days from Time Reference Date to provide insulation information required under the U.S. Federal Trade Commission Regulations, disclosing the R-Value, type and thickness of insulation installed in walls and ceilings of the Property. Buyer shall have time provided in Paragraph 5 of the Contract (INVESTIGATIONS, INSPECTIONS AND REVIEWS), to inspect and review above-described information. In the event Buyer is dissatisfied with information provided, Buyer may cancel Contract in accordance with Paragraph 5 of the Contract.
21. **BUYER AND SELLER CONSENT.** Buyer and Seller hereby consent and agree that upon Closing of the sale contemplated herein, sales information about the Property may be included in compilations of comparable sales.
22. **EXECUTION BY PARTIES.**

AGREED TO BY BUYER:

On This Date _____

Buyer's Printed Name

Buyer's Signature

Buyer's Printed Name

Buyer's Signature

AGREED TO BY SELLER:

On This Date _____

Seller's Printed Name

Seller's Signature

Seller's Printed Name

Seller's Signature

TERMINATION OF OFFER. The above Offer shall automatically terminate on _____ at 5:00 p.m., unless withdrawn prior to acceptance or termination.

EARNEST MONEY RECEIPT and BROKER ACCEPTANCE: Receipt of \$ _____ Check Cash as Earnest Money Deposit, to be deposited in accordance with the terms and conditions of PURCHASE PRICE, EARNEST MONEY, AND SOURCE OF FUNDS Provision. **BROKERS FURTHER AGREE TO ACCEPT DELIVERY, IF APPLICABLE, OF ACCEPTED OFFER OR COUNTEROFFER ON BEHALF OF THE PARTY(IES) FOR WHOM THEY ARE PROVIDING BROKERAGE SERVICES.**

Date Selling Broker/Associate Signature

(Print Name) Selling Broker/Associate

Company Name

Address Phone

Date Listing Broker/Associate Signature

(Print Name) Listing Broker/Associate

Company Name

Address Phone

BUILDING INSULATION DISCLOSURE: The insulation installed or to be installed prior to Closing, in this Property is as follows:

A. CEILINGS: Insulated with _____ insulation, to a thickness of _____ inches resulting in R-value of _____ according to manufacturer.

B. WALLS:

1. Insulated in wall cavity (between studs) with insulation, with a thickness of _____ inches resulting in R-value of _____ according to manufacturer.
2. Sheathing material (applied to exterior of stud) insulation, with a thickness of _____ inches resulting in R-value of _____ according to the manufacturer.
3. Total wall R-value (total of 1 & 2 above) _____.

Seller's Signature: _____